

The Works Advantage

From pre-sales consulting and design to installation and ongoing maintenance, we will help improve your IT and communications health through:

- ▼ End-to-end Optimization
- ▼ Ease of Management
- ▼ Substantial Savings
- ▼ Regulations and Compliance
- ▼ Virtualization

Going Beyond the Sale

Throughout every step of the sales cycle, we want to ensure your technology investment meets your organization's business goals. That's why we have an onsite, state-of-the-art demonstration lab so you can try a solution before you buy it. And, we have a 30-seat training center at your disposal to train your staff on your new IT technologies.

Contact Us

To realize how you can acquire enterprise network piece of mind, contact us today!

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Tough economic times call for unique measures to remain agile and profitable. Works computing is here to help. Our experienced, certified engineers leverage best-in-class technology from a variety of top manufacturers to architect advanced networking solutions. The result is a customized solution that saves you money, increases network flexibility and maximizes your bottom line.

Our areas of network expertise include:

▶ **Wireless/Mobile Workforce**

Wireless is no longer a luxury. Businesses in all industries are realizing the benefits of mobility to worker productivity, customer support and real cost savings. However, wireless technology still has its challenges, such as: user device integration, RF spectrum and interference, and security vulnerability. Works computing is well equipped to help you overcome these issues. We work closely with our clients to seamlessly and securely integrate their wireless and wired infrastructure with end-user devices through the following services:

- ▼ Design
- ▼ Installation and implementation
- ▼ Site surveys to validate existing designs
- ▼ Voice over Internet Protocol (VoIP)
- ▼ Bridging (Extending LAN over wireless to nearby buildings)
- ▼ Graphical map showing areas of coverage
- ▼ Security assessment
- ▼ End-User device integration
- ▼ Guest network solutions
- ▼ Advanced technology design and support
- ▼ Authentication and encryption selection and configuration
- ▼ Authentication method and server setup
- ▼ Management tool selection, testing, setup and rollout to ensure ongoing performance and problem resolution
- ▼ Cisco and ProCurve (Colubris and HP) access points, controllers and management software

▶ **Security and Regulatory Compliance Audits and Remediation**

Our engineers have experience in compliance regulations (HIPAA, SOX, GLBA, PCI) that may affect your business, as well as remediation of wireless and other network items. We also offer compelling internal security validation and threat mitigation services through NAC (Cisco) and NAP (Microsoft) technologies – allowing authentication of all users before they are allowed on your network. The services also can validate the security posture of each user (Antivirus, OS patch level, personal firewall, anti-malware, etc.) and block non-compliant users before they have the opportunity to breach your system.

► General LAN/WAN Support

Would you leave the foundation of your entire IT infrastructure up to anyone? By partnering with Works Computing, we can ensure the integrity of your LAN/WAN with the help of the following services:

- ▼ Network assessment and documentation
- ▼ Firmware upgrade evaluation and testing
- ▼ Lab testing
- ▼ Configuration
- ▼ Installation
- ▼ Highly available network setup
- ▼ Load-balancing network setup
- ▼ L3 services setup at the edge and distribution
- ▼ QoS implementation for voice/video/other critical services
- ▼ Troubleshooting
- ▼ Testing/packet capture

► Data Center

Works Computing has in-depth experience with enterprise datacenter technology. Our datacenter solutions provide more than just data transport. They actually integrate services that increase efficiency and minimize costs via the following:

- ▼ Cisco Catalyst, Nexus and ProCurve High-Performance switches
- ▼ Fiber Channel over Ethernet (FCoE)
- ▼ ProCurve ONE service modules
- ▼ F5 and Cisco load balancing
- ▼ Riverbed wide optimization
- ▼ Virtualization assessments

► ProCurve

We utilize technology from HP ProCurve – the world's second largest LAN/WAN/WLAN manufacturer – to provide a rich set of network solutions. Through HP ProCurve, we offer a compelling portfolio of products that include routers, switches, access points, WLAN controllers, switch service modules (known as ProCurve ONE), radius servers, and software for management and security. Our ProCurve ASE certified engineers can customize a network solution that incorporates a number of benefits including high-performance (line rate and widespread 10G availability), industry standards, interoperability, simple central management and lower costs (25-75 percent less than the industry benchmark).

► Cisco Small and Medium Business

We leverage Cisco's new line of Small and Medium Business (SMB) market products to customize a network solution that fits your size business. These products include switches and routers that integrate VoIP services (calls and voicemail as well as integration with MS and other unified communication tools), Security (Firewall and VPN), switching and wireless capabilities. With the help of Cisco, we also offer perimeter security, anti-spam, and network storage solutions tailored to the SMB market. These devices are priced right for the market and are easily installed and configured with a Web GUI and basic understanding of networking. Let Works help you assess your network needs and build a smart solution that enables your business to stay connected at a level previously available only to larger businesses.

Contact Us

To learn more about how Works Computing can help enhance your enterprise IT environment, contact us today!

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Works Computing is a Minnesota based, technology solutions provider focused on IT transformation, modernization, consolidation and virtualization. Our highly trained staff provides hardware, software and service solutions in a consultative manner, delivering and supporting enterprise technical solutions that work.

What can we do to strengthen your IT environment?

It's in The Works

Take advantage of a variety of our personalized enterprise IT offerings, including:

Products

- ▼ Networking
- ▼ Servers
- ▼ Storage
- ▼ Software

Solutions

- ▼ Virtualization
- ▼ Business Continuity
- ▼ Database Informatics
- ▼ Unified Communications
- ▼ Networking
- ▼ Managed Services

Support Services

- ▼ IT Lifecycle Services
- ▼ Managed Services
- ▼ Consulting
- ▼ Support & Maintenance